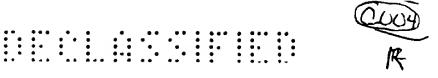
00814

1986/07/31



U.S. EXPORT CONTROLS AND TECHNOLOGY TRANSFER TO CHINA

U.S. Export Control Policy Toward PRC

US export controls on technology and equipment transfers to China, particularly for items in widespread commercial use, have been gradually liberalized over the past several years. An important motivation for liberalization has been a wish to support US private sector involvement in China's modernization program, which in turn aids the development of China's economy. It has been the view of four US administrations, under both Republican and Democratic presidents, that a friendly, stable, modernizing China will contribute to peace and stability in East Asia, and is in the general foreign policy interest of the US.

In June 1983, recognizing China's status as a "friendly, non-allied country", President Reagan announced his decision to shift China into export control "Country Group V" -- which includes most friendly countries of Europe, Africa and Asia. This change was implemented through a revision of US export control regulations published in November 1983.

Technical guidelines ("green lines") were established to describe products in 7 categories which would routinely be approved for export to satisfactory end-users in the PRC. These categories were: computers, computerized instruments, microcircuits, electronic instruments, recording equipment, semiconductor production equipment, and oscilloscopes. License applications for products falling within the "green lines" required review only by the Commerce Department, without further interagency review. However, such "green line" exports continued to be subject to multilateral review in the Coordinating Committee (COCOM) in Paris. COCOM is comprised of Japan and all the NATO countries save Iceland.

COCOM Changes:

In 1985, the US and its COCOM partners agreed on procedures to streamline approval of routine China cases. As of December 15, 1985, certain items falling within 27 product categories no longer required COCOM review. In 1986 and 1987, certain items in 5 additional categories were made eligible for liberalized treatment. (List of product categories containing items eligible for liberalized treatment attached.) These changes have significantly reduced the China caseload in COCOM, and sped-up licensing of high-technology exports to China by the US and other COCOM members.

[]

DEPARTMENT OF STATE	18/FPC/CDR SJ Detel 4/15/92
() RELEASE () DECLASSIFY () EXCISE () DECLASSIFY () DENY IN PART () DELETE Non-Responsive Into	MR Cases Only: EO Citations TS authority to:
FOIA Exemptions	() CLASSIFY as () S or () C OADR () DOWNGRADE TS to () S or () C OADR



-2-

National Security Concerns:

US high technology exports to China remain subject to national security controls, reflecting our awareness that China has strategic capabilities unlike those of other friendly, non-allied countries. US regulations outline areas of potential concern: nuclear weapons and delivery systems, intelligence gathering, electronic warfare, anti-submarine warfare, power projection and air superiority. US policy is designed to allow US companies to participate fully in China's modernization program while retaining controls on truly sensitive items.

Volume of High Tech Exports to China:

Export control liberalization has facilitated an expanding volume and higher level of American exports to China. By one estimate, the value of US "high-tech" exports to China increased from \$144 million in 1982 to over \$1 billion in 1986. By the same estimate, US high tech exports in that period have totalled over \$3.5 billion. The level of technology approved for China also has been on the rise. Large mainframe computers, some sophisticated chip-making equipment, and scientific instruments (all denied the Soviet Union) are now routinely approved for China.

Number/Dollar Value of US Export Licenses Approved for PRC

1982:	2020 / \$500 million	[Value of licenses
1983:	2834 / \$932 million	does not reflect actual
1984:	4443 / \$2.0 billion	exports, which are only a
1985:	8637 / \$5.5 billion	fraction of this amount;
1986:	6157 / \$3.4 billion	but they do measure
1987	5777 / \$2.3 billion	exporters' interest in China market]



Commodity Control List Items Receiving Liberalized Treatment:

```
[All have the suffix "A"]
1091 - Numerical control units for machine tools
1312 - Isostatic presses
1353 - Cable and optical fiber manufacturing equipment
1354 - Printed circuit board manufacturing equipment
1355 - Electronic component manufacture or testing equipment
1358 - Equipment for manufacturing devices embargoed under
       1588 and magnetic recording media
1359 - Tooling and fixtures for manufacturing fibre optic
       connectors and couplers
1391 - Robots
1460 - Aviation equipment
**1501 - Navigation and direction finding equipment
**1502 - Communication and detection Equipment using infrared,
       ultraviolet, or ultrasonic waves
1510 - Underwater detection devices
1519 - Single and multi-channel communication equipment
1520 - Radio Relay Communication Equipment
1522 - Lasers and laser systems
1529 - Electronic measuring equipment
1531 - Frequency synthesizers
1533 - Radio Spectrum Analyzers
1537 - Microwave equipment
*1548 - Photosensitive devices
1555 - Electron tubes
1564 - Electronic component assemblies
1565 - Electronic computers and related equipment
1566 - Software and technology therefore
1567 - Communication switching equipment
1568 - Analogue-Digital and Digital-Analog Converters
1572 - Recording or reproducing equipment
1584 - Oscilloscopes
*1585 - Photographic equipment
1587 - Quartz crystals and assemblies
*1757 - Compounds and materials
1767 - Optical fiber preforms
(* Indicates this category added to the list in 1986)
```

(** Indicates this category added to the list in 1987)



CONFIDENTIAL

US Technology Transfer/Export Control Policy Towards PRC:

Summary Chronology:

Jun 1971	Embargo lifted; nonstrategic trade possible
Feb 1972	China given same export control status as USSR
Jan 1979	Establishment of diplomatic relations
Jul 1979	Bilateral agreement on trade relations Extension of Most-Favored Nation Status
1980	China placed in own export control category (Group P)
June 1981	President Reagan issues directive that US should support a "secure, friendly and modernizing China", and should allow exports at technical level twice that approved for USSR.
Fall, 1982	level twice that approved for USSR. Secretary Baldridge calls for study of "two-times policy", which has been difficult to put into practice and has drawbacks (problems of interpretation; explicit link to treatment of USSR). Study leads to call for changes.
May 1983	President places PRC in export control country group V, along with other friendly countries of Europe, Africa and Asia. National security controls retained; but President orders interagency steering group (under NSC) to determine new technical guidelines for equipment that could be routinely approved for export to China.
Nov 1983	Technical guidelines (so-called "green lines") in seven commodity control categories are published in Federal Register. These defined a "green zone" of equipment which will not recuire US interagency review. Designed to eliminate interagency review for 75% of cases subject to multilateral (COCOM) controls. Requirement for COCOM review unchanged.
1984	China caseload in DOC, COCOM builds. Licensing delays increase. Ten new US "green lines" under

CONFIDENTIAL

study, but progress is slow.

CONFIDENTIAL

Chronology - p. 2

Jun 1984 President declares China eligible for government-to-government military sales (FMS)

Jan 1985 Department of Commerce does study of impact of "green lines" on licensing. Finds only about 40% of US cases sent to COCOM are "green zone".

China put on COCOM High Level Meeting (HLM) agenda. US interagency group agrees on US position at HLM: shorter COCOM "time clock", elimination of "cumulative PDR" restrictions on computer exports to PRC, delegation of approval authority to COCOM dels.

Feb 1985 COCOM HLM agrees to appoint Ad Hoc Group to find ways to facilitate high technology trade with China.

Mar/Apr/May/ Jun/Sep 1985

Ad Hoc Group meets five times on new China procedure. In September, agrees on a "package" of administrative exceptions notes in 27 International List (dual use) equipment categories. Equipment so defined will not need prior COCOM review, but can be exported at each COCOM country's discretion, with post-shipment reporting only. Implementation of package subject to China's agreement to designate a government authority to certify end-use certificates.

Oct 15 Ad Hoc Group agreement confirmed in COCOM by member governments.

Oct 16 Vice President Bush tells PRC Vice Premier Wan Li COCOM agreement finalized; covers 27 categories. Refers to agreement in Chengdu speech same day.

Embassy Beijing Economic Counselor presents "non-paper" to MFA and MOFERT, outlining scope of agreement and end-use certificate requirement. Paper also passed to PRC Embassy in Washington.

Nov 15 COCOM members to report PRC reaction by this date.

Dec 15 COCOM package implemented in US regulations.

May 1986 6th COCOM China Ad Hoc meeting held. Minor adjustments made in existing 27 administrative exceptions noces. Agreement in principle on 3 more: sent to drafting committee..

#0183S 07/31/86 []NFINENTI/

List of Commodities on the US Commodity Control list which will receive liberalized COCOM treatment:

[All nave the suffix "A"]

- 1091 Numerical control units for machine tools
- 1355 Electronic component manufacture or testing equipment
- 1312 Isostatic presses
- 1353 Cable and optical fiber manufacturing equipment
- 1354 Printed circuit board manufacturing equipment
- 1358 Equipment for manufacturing devices embargoed under 1588 and magnetic recording media
- 1359 Tooling and fixtures for manufacturing fibre optic connectors and couplers
- 1391 Robots
- 1460 Aviation Equipment
- 1510 Underwater detection devices
- 1519 Single and multi-channel communication equipment
- 1520 Radio Relay Communication Equipment
- 1522 Lasers and laser systems
- 1529 Electronic measuring equipment
- 1531 Frequency synthesizers
- 1533 Radio Spectrum Analyzers
- 1537 Microwave equipment

-2-

1555 - Electron tubes

1564 - Electronic component assemblies

1565 - Electronic computers and related equipment

1566 - Software and technology therefore

1567 - Communication switching equipment

1568 - Analogue-Digital and Digital-Analog Converters

1572 - Recording or reproducing equipment

1584 - Oscilloscopes

1587 - Quartz crystals and assemblies

1767 - Optical fiber preforms